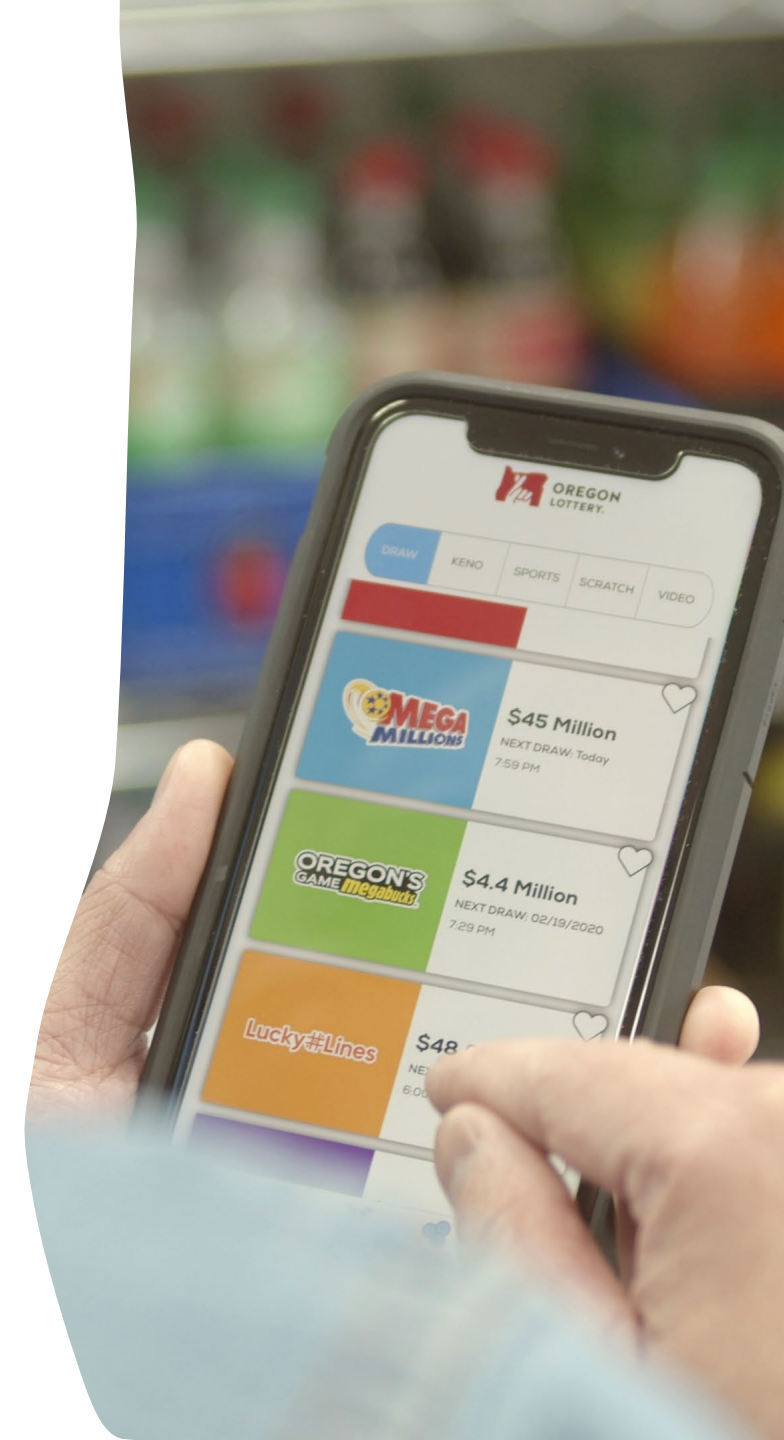




Product Performance Update Q3 of Business Year 2024 (12/31/23 - 3/30/24)

April 2024 Commission Meeting

Lottery Products Quarterly Update



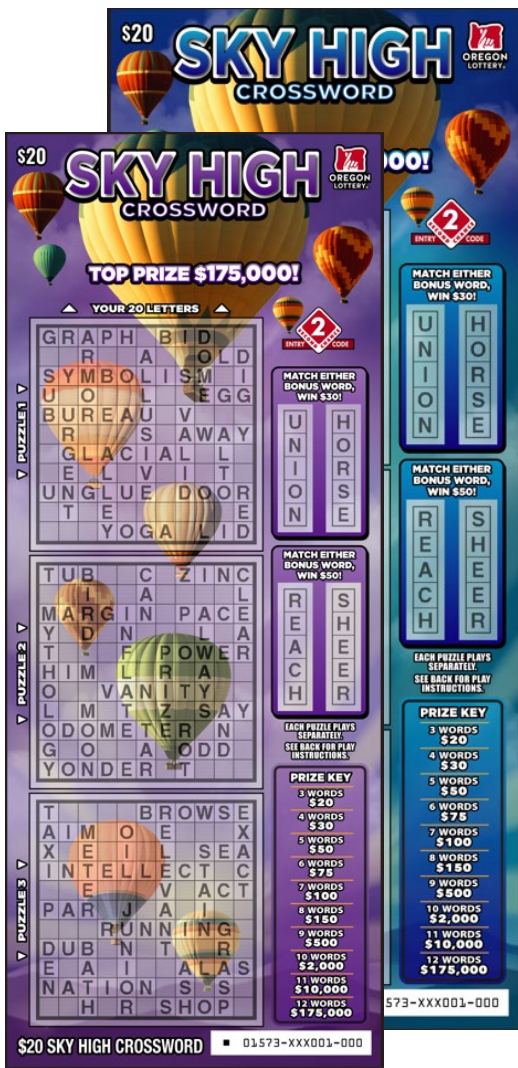
Scratch-its Quarterly Performance

Scratch-its Highlights

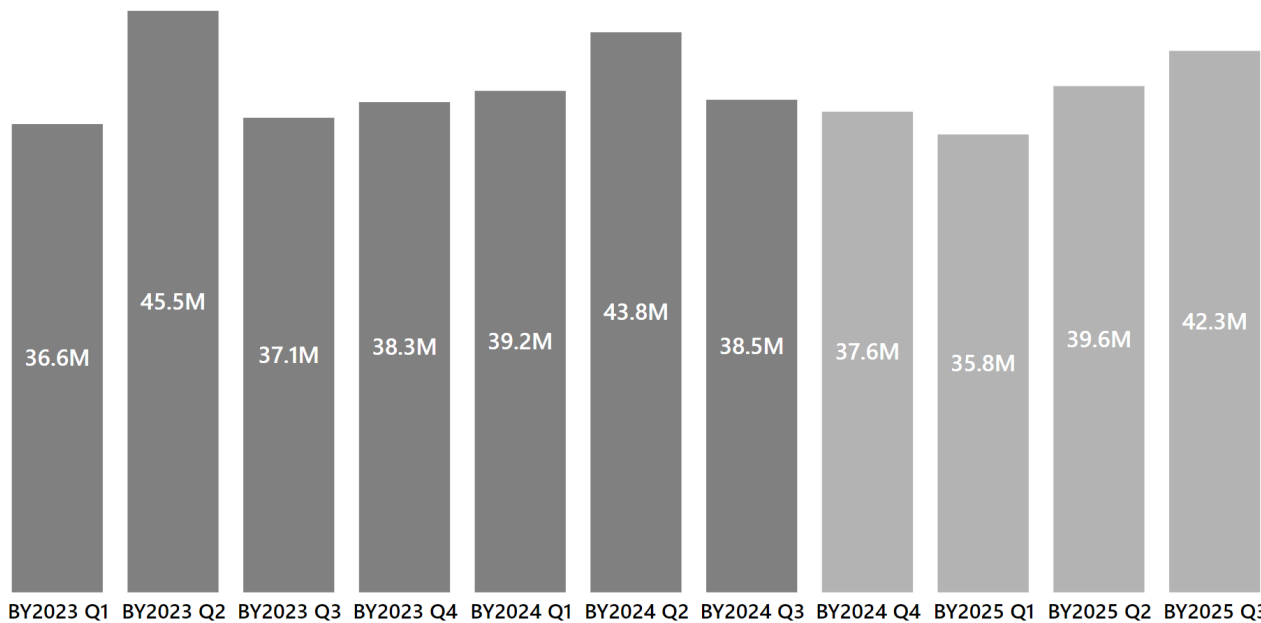
- Q3 sales up 3.7% YOY
- YTD sales up 2%

Sky High Crossword

- First \$20 Crossword
- Launched 3/19
- Top selling \$20 game



● Forecast ● Actuals



Type	BY24 Q3		
	Actual	Forecast	Difference
Sales	\$38,502,853	\$40,602,254	-5.2%
Transfer	\$5,620,370	\$6,496,361	-13.5%

Transfer is estimate
based on prize
payout

Dec 2023 OEA
Forecast

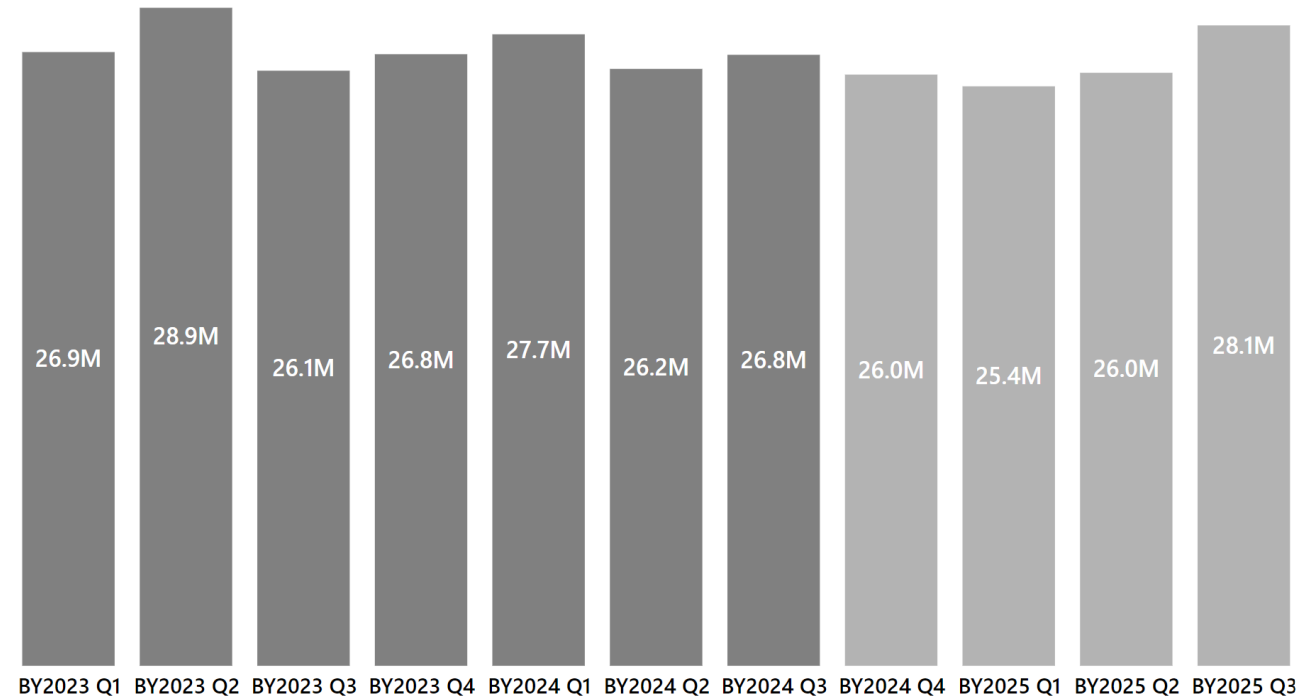
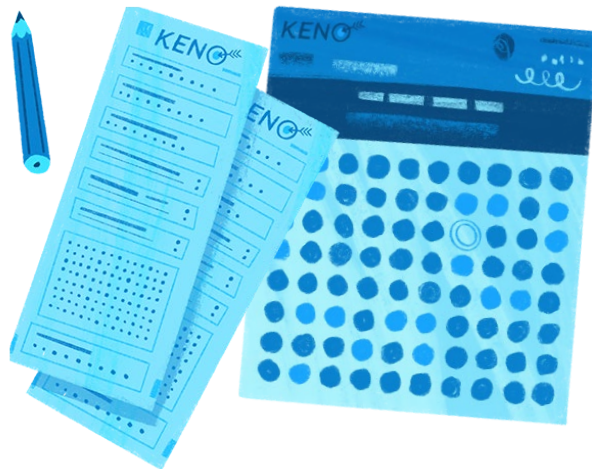
Together, we do good things.®

Keno Quarterly Performance

● Forecast ● Actuals

Keno Highlights:

- Sales for the quarter were \$26.8M
- YOY increase of 2.6%
- Largest 8-Spot Jackpot \$69,223



BY24 Q3			
Type	Actual	Forecast	Difference
Sales	\$26,820,504	\$28,140,941	-4.7%
Transfer	\$4,291,281	\$4,502,551	-4.7%

Transfer is estimate
based on prize
payout

Dec 2023 OEA
Forecast

Jackpot Games Quarterly Performance

● Forecast ● Actuals

Jackpot Games Highlights:



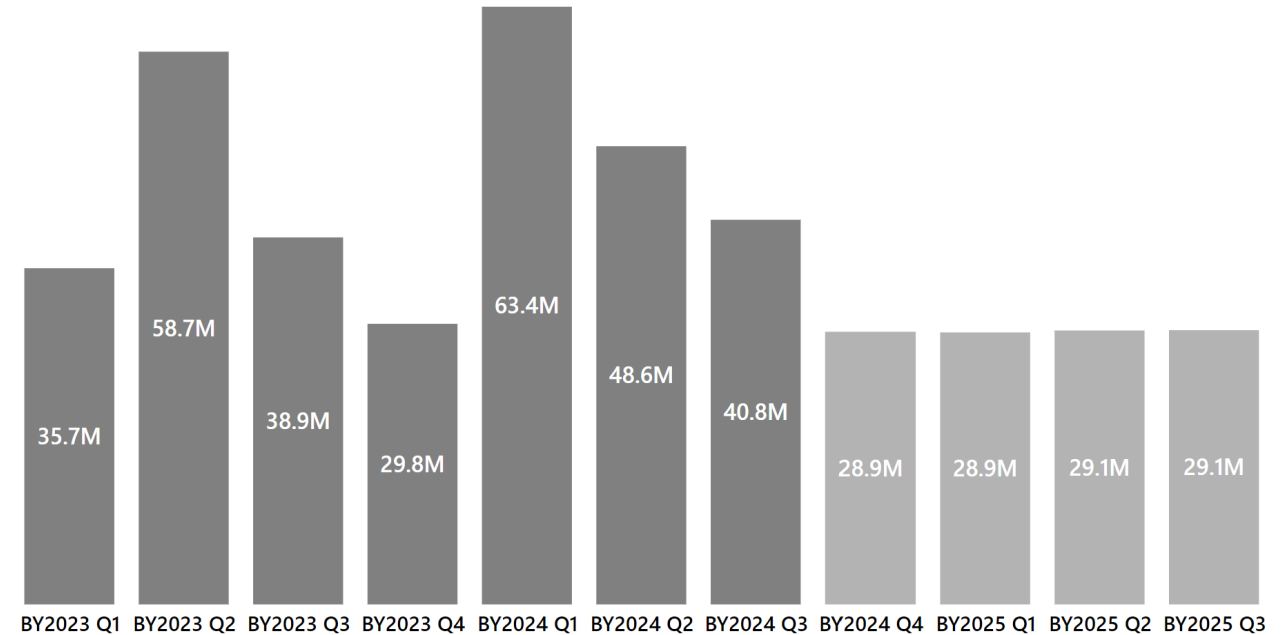
Climbing jackpots have contributed to increased revenue vs forecast during this last quarter.

Top Jackpots of Q3

- Powerball: \$842M on 1/1
- Mega Millions: \$1.13B on 3/26
- Oregon's Game Megabucks: \$8.4M on 1/24

Raffle Highlights

- Sold out on March 8
- \$1M prize remains unclaimed



Type	BY24 Q3		
	Actual	Forecast	Difference
Sales	\$40,815,248	\$29,048,745	40.5%
Transfer	\$12,373,327	\$8,303,940	49.0%

Transfer is estimate
based on prize
payout

Dec 2023 OEA
Forecast



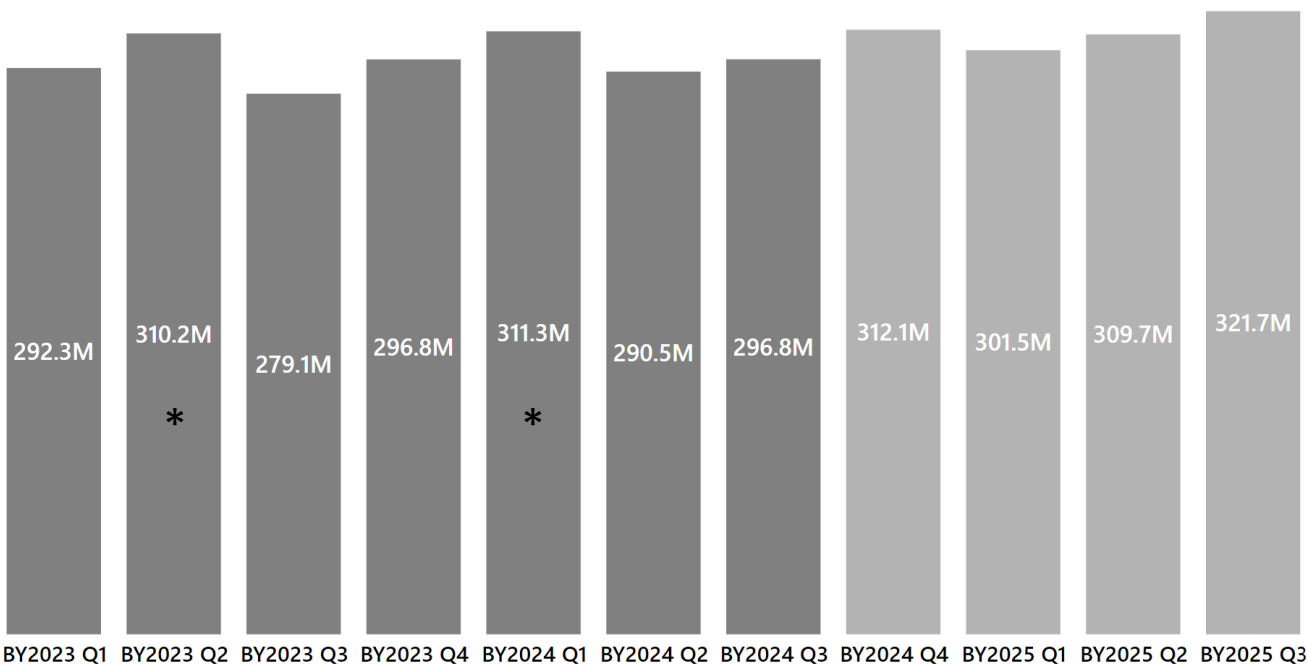
Video Products Quarterly Update

Video Lottery Quarterly Performance

● Forecast ● Actuals

Video Lottery Highlights:

- Year-to-date actual vs. forecast -0.1%
- Looking back, weather impact
- Looking forward, game launches



*BY23Q2 and BY24Q1 had 14 weeks vs. 13 weeks

Type	BY24 Q3		
	Actual	Forecast	Difference
Sales	\$296,847,064	\$320,144,735	-7.3%
Transfer	\$193,544,286	\$208,734,367	-7.3%
	Transfer is estimate based on prize payout	Dec 2023 OEA Forecast	

Sports Betting Product Quarterly Update



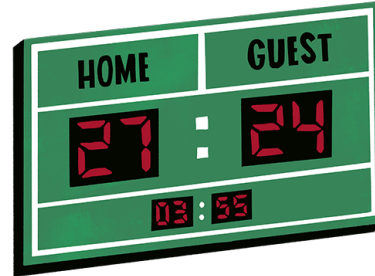
Sports Betting Quarterly Performance

Sports Betting Highlights:

- Over \$206M in Turnover
- Gross Gaming Revenue \$25.4M

Year over year growth

- # of Bets: +36% (over 7.8M bets placed)
- Turnover\$: +36%
- Gross Gaming Revenue: +49%



What is driving product growth? - Continuous user growth

- New player registrations are consistently increasing overall player base
- Over 20,000 new registrations in quarter (3,000 more than Q3 2023)
- New registrations primarily driven by NFL

Primary Sports of Q3

- Football, Basketball, Table Tennis
 - Table Tennis growth 325% year over year



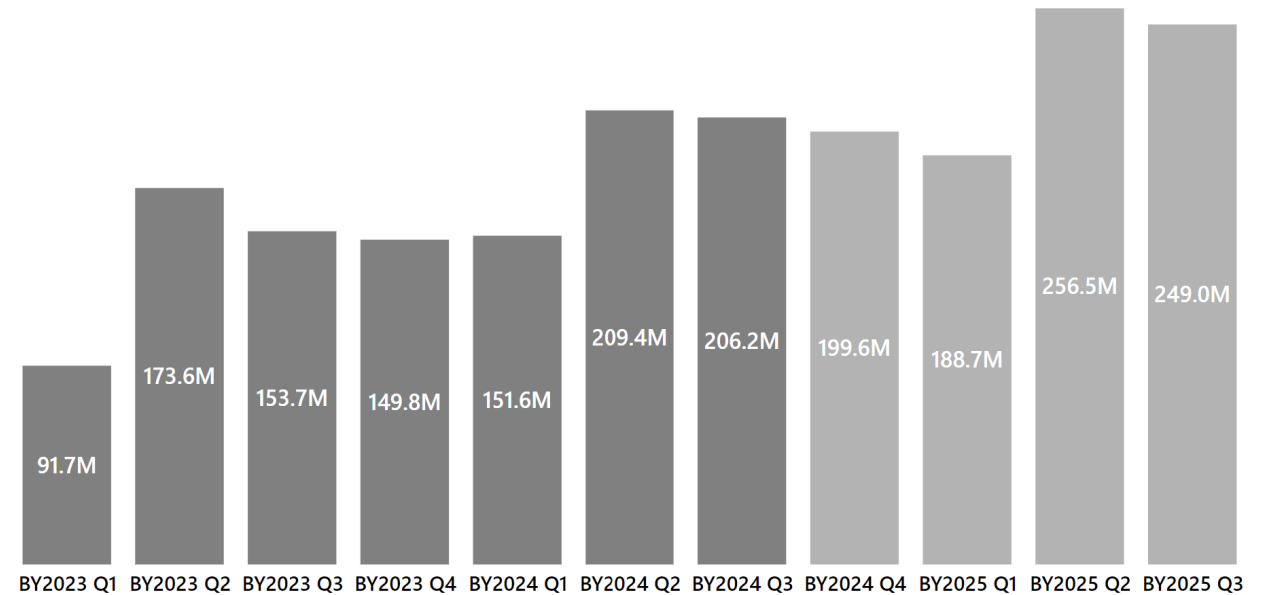
Looking to Q4

- Major League Baseball regular season
- NBA Playoffs and Finals
- NHL Playoffs and Stanley Cup Final

Winner Stories

- A Wilsonville customer wagered \$20 on a 5 leg MLB parlay to collect \$9,195.55
- A Salem customer wagered \$100 on a 7 leg NBA parlay and collected \$15,086.55

● Forecast Turnover ● Actuals Turnover



BY2024 Q3			
Type	Actual	Forecast	Difference
GGR	\$25,476,229	\$22,420,379	13.6%
Turnover/Handle	\$206,151,798	\$209,522,549	-1.6%

OSL Internal forecast Jan 2024

Thank You



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