



# Oregon Lottery Operating Summary For the month ending July 31, 2024 (in thousands)

	Traditional				Video					Sp	oorts		Total Lottery			
	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to	Current	Current	Last	Actual to
	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget	Month	Month	Year	Budget
	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance	Actual	Budget	Actual	Variance
Revenue	\$ 32,589	\$ 31,869	\$47,665	\$ 720	\$ 1,313,800	\$ 1,390,849	\$ 1,315,051	\$ (77,049)	\$ 52,715	\$ 53,281	\$ 40,040	\$ (566)	\$1,399,104	\$ 1,475,999	\$ 1,402,756	\$ (76,894)
Prizes	20,438	20,027	27,665	(411)	1,216,817	1,289,178	1,218,925	72,360	47,203	47,720	36,277	517	1,284,458	1,356,925	1,282,867	72,467
Net Revenue	12,151	11,842	20,000	310	96,982	101,671	96,126	(4,689)	5,512	5,561	3,763	(48)	114,646	119,073	119,889	(4,427)
				4												
Direct Expenses	4,796	4,660	6,360	(136)	31,660	35,468	30,811	3,808	3,096	2,894	1,918	(202)	39,552	43,022	39,089	3,471
Total Indirect Revenue/(Loss)	2,127	157	999	1,970	2,176	1,444	39	732	80	58	1	22	4,383	1,659	1,039	2,724
Total Indirect Expense	937	1,123	1,447	185	8,324	10,349	6,928	2,025	387	417	260	30	9,648	11,888	8,635	2,240
Net Profit	8,545	6,216	13,192	2,330	59,174	57,299	58,426	1,876	2,110	2,308	1,586	(198)	69,829	65,822	73,204	4,007

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_	Current Actual	Current Budget	Last Year Actual	Actual to Budget Variance
Percentages of Distributable Revenue for	or the <u>Month</u>	<u>1</u>		
Prizes	91.8%	91.9%	91.5%	0.1%
Administrative Expenses	3.5%	3.7%	3.4%	0.2%
Percentages of Distributable Revenue for	or the <u>Year</u>			
Prizes	91.8%	91.9%	91.5%	0.1%
Administrative Expenses	3.5%	3.7%	3.4%	0.2%





# Oregon Lottery Operating Statement For the month ending July 31, 2024

					Total Lottery							
	Traditional	Video	Sports	Actual	Budget	Variance	% Variance					
Revenue												
Scratch-Its™ Instant Tickets	\$ 12,958,519			\$ 12,958,519	\$ 12,637,890	\$ 320,629	2.5%					
Megabucks™	3,381,968			3,381,968	2,606,049	775,919	29.8%					
Powerball®	3,068,992			3,068,992	4,441,810	(1,372,818)	-30.9%					
Mega Millions®	3,889,756			3,889,756	2,694,672	1,195,084	44.3%					
Raffle™	-			-	-	-	N/A					
Keno	8,611,649			8,611,649	8,760,694	(149,045)	-1.7%					
Pick 4 <sup>sм</sup>	160,021			160,021	164,144	(4,123)	-2.5%					
Win For Life <sup>sм</sup>	400,304			400,304	408,917	(8,613)	-2.1%					
Lucky Lines <sup>™</sup>	118,290			118,290	154,958	(36,668)	-23.7%					
Video Lottery™ (Gross Receipts)		\$ 1,313,799,567		1,313,799,567	1,390,848,723	(77,049,156)	-5.5%					
Sports Wagering (Gross Receipts)			\$ 52,715,211	52,715,211	53,280,775	(565,564)	-1.1%					
Total Revenue	32,589,499	1,313,799,567	52,715,211	1,399,104,277	1,475,998,633	(76,894,356)	-5.2%					
Prizes	(20,438,154)	(1,216,817,271)	(47,202,914)	(1,284,458,340)	(1,356,925,262)	72,466,922	5.3%					
Net Revenue	12,151,345	96,982,296	5,512,297	114,645,937	119,073,371	(4,427,433)	-3.7%					
Direct Expenses												
Commissions	2,793,946	28,903,219	-	31,697,165	33,306,315	1,609,150	4.8%					
Game Vendor Charges	812,859	39,376	3,079,182	3,931,418	3,675,329	(256,088)	-7.0%					
Tickets	307,022	-	-	307,022	191,683	(115,339)	-60.2%					
Advertising	375,035	102,962	16,167	494,164	560,226	66,062	11.8%					
Sales Support	23,602	-	1,000	24,602	48,600	23,998	49.4%					
Game Equipment, Parts & Maintenance	1,060	534,601	-	535,661	2,714,050	2,178,389	80.3%					
Depreciation	480,692	2,068,087	-	2,548,779	2,521,050	(27,729)	-1.1%					
Interest Expense	1,333	11,382	-	12,715	4,833	(7,882)	-163.1%					
Direct Expenses	4,795,548	31,659,628	3,096,350	39,551,526	43,022,088	3,470,562	8.1%					
Gross Profit	7,355,797	65,322,668	2,415,947	75,094,411	76,051,283	(956,871)	-1.3%					
Indirect Revenue												
Gain (Loss) on Sale of Fixed Assets	4,366	38,771	1,434	44,571	-	44,571	N/A					
Other Income/(Expense)	240,615	2,136,768	79,039	2,456,423	1,658,666	797,757	48.1%					
Investment Market Value Adj	1,881,877	-	-	1,881,877	-	1,881,877	N/A					
Total Indirect Revenue/(Loss)	2,126,858	2,175,539	80,473	4,382,870	1,658,666	2,724,204	164.2%					
Indirect Expenses												
Public Information	19,297	171,365	6,338	197,000	222,000	25,000	11.3%					
Market Research	3,477	30,878	1,142	35,497	232,141	196,644	84.7%					
Salaries, Wages & Benefits	701,309	6,227,930	305,409	7,234,648	7,874,796	640,148	8.1%					
Services & Supplies	160,642	1,426,604	56,625	1,643,871	3,058,332	1,414,460	46.2%					
Depreciation	51,882	460,735	17,040	529,658	495,790	(33,867)	-6.8%					
Interest Expense	727	6,456	239	7,421	4,918	(2,503)	-50.9%					
Total Indirect Expense	937,334	8,323,969	386,794	9,648,096	11,887,978	2,239,881	18.8%					
Net Profit	8,545,321	59,174,239	2,109,626	69,829,185	65,821,971	4,007,214	6.1%					





#### Oregon Lottery Supplemental Schedule of Services and Supplies Expenses For the month ending July 31, 2024

	Traditional					Video				Sports						Total Lottery				
		Actual	Budget	,	Variance	Actual		Budget	Variance		Actual	Ві	udget	Variance		Actual	Bud	dget	Varia	ince
Travel	\$	2,227 \$	4,385	\$	2,158	\$ 19,778	\$	40,422 \$	20,644	\$	732	\$	1,628 \$	8	96	\$ 22,737	\$	46,435		23,698
Office Expenses		1,950	3,201		1,251	17,314		29,504	12,190		640		1,188	5.	18	19,904		33,893		13,989
Retailer Network Expenses		45,931	50,051		4,121	407,885		461,389	53,505		-		-	-		453,815	ļ	511,440		57,625
Retailer Network Recovery		(57,685)	(54,450)		3,235	(512,272)		(501,938)	10,333		-		-	-		(569,957)	(!	556,389)		13,568
Telecommunications		8,979	9,332		352	79,740		86,023	6,283		2,949		3,465	5	L5	91,669		98,819		7,151
Intergovernmental Charges		6,786	9,640		2,854	60,259		88,862	28,603		2,229		3,579	1,3	50	69,273	:	102,080		32,807
Technology Expenses		47,752	75,333		27,581	424,095		694,444	270,348		15,687		27,969	12,2	31	487,534		797,745	3	310,211
Professional Services		91,304	161,120		69,816	810,822		1,485,256	674,434		29,988		59,818	29,8	30	932,114	1,	706,194	7	774,080
Staff Training & Recruiting		1,682	9,654		7,972	14,937		88,997	74,059		552		3,584	3,0	32	17,172		102,235		85,063
Facilities		2,126	2,148		22	18,879		19,799	920		698		797	!	99	21,703		22,744		1,042
Facilities Maintenance		3,036	2,085		(951)	26,962		19,224	(7,738)		997		774	(2:	23)	30,995		22,083		(8,912)
Other Services & Supplies		1,977	10,133		8,156	17,555		93,405	75,850		649		3,762	3,1	L3	20,181		107,300		87,118
Fleet Expenses		5,797	6,020		223	51,481		55,495	4,014		1,904		2,235	3:	31	59,183		63,750		4,567
TOTAL		161,861	288,651		126,790	1,437,436		2,660,881	1,223,445		57,026		108,799	51,7	'3	1,656,323	3,0	058,332	1,40	02,008
Less Non Distributable Revenue		(1,220)	-		1,220	(10,832)		-	10,832		(401)		-	41	)1	(12,452)		-		12,452
AMOUNT REPORTED	\$	160,642 \$	288,651	\$	128,010	\$ 1,426,604	\$	2,660,881 \$	1,234,277	\$	56,625	\$	108,799 \$	52,17	<u>'4</u>	\$ 1,643,871	\$ 3,0	058,332 \$	1,4:	14,460





# Oregon Lottery Operating Statement Year to Date Through July 31, 2024

	Traditional	Video	Sports	Actual	Budget	Variance	% Variance
Revenue			_				
Scratch-Its™ Instant Tickets	\$ 12,958,519			\$ 12,958,519	\$ 12,637,890	\$ 320,629	2.5%
Megabucks™	3,381,968			3,381,968	2,606,049	775,919	29.8%
Powerball®	3,068,992			3,068,992	4,441,810	(1,372,818)	-30.9%
Mega Millions®	3,889,756			3,889,756	2,694,672	1,195,084	44.3%
Raffle™	-			-	-	-	N/A
Keno	8,611,649			8,611,649	8,760,694	(149,045)	-1.7%
Pick 4 <sup>sм</sup>	160,021			160,021	164,144	(4,123)	-2.5%
Win For Life <sup>™</sup>	400,304			400,304	408,917	(8,613)	-2.1%
Lucky Lines <sup>™</sup>	118,290			118,290	154,958	(36,668)	-23.7%
Video Lottery™ (Gross Receipts)		\$ 1,313,799,567		1,313,799,567	1,390,848,723	(77,049,156)	-5.5%
Sports Wagering (Gross Receipts)			\$ 52,715,211	52,715,211	53,280,775	(565,564)	-1.1%
Total Revenue	32,589,499	1,313,799,567	52,715,211	1,399,104,277	1,475,998,633	(76,894,356)	-5.2%
Prizes	(20,438,154)	(1,216,817,271)	(47,202,914)	(1,284,458,340)	(1,356,925,262)	72,466,922	5.3%
Net Revenue	12,151,345	96,982,296	5,512,297	114,645,937	119,073,371	(4,427,433)	-3.7%
Direct Expenses							
Commissions	2,793,946	28,903,219	-	31,697,165	33,306,315	1,609,150	4.8%
Game Vendor Charges	812,859	39,376	3,079,182	3,931,418	3,675,329	(256,088)	-7.0%
Tickets	307,022	-	-	307,022	191,683	(115,339)	-60.2%
Advertising	375,035	102,962	16,167	494,164	560,226	66,062	11.8%
Sales Support	23,602	-	1,000	24,602	48,600	23,998	49.4%
Game Equipment, Parts & Maintenance	1,060	534,601	-	535,661	2,714,050	2,178,389	80.3%
Depreciation	480,692	2,068,087	-	2,548,779	2,521,050	(27,729)	-1.1%
Interest Expense	1,333	11,382	-	12,715	4,833	(7,882)	-163.1%
Direct Expenses	4,795,548	31,659,628	3,096,350	39,551,526	43,022,088	3,470,562	8.1%
Gross Profit	7,355,797	65,322,668	2,415,947	75,094,411	76,051,283	(956,871)	-1.3%
Indirect Revenue							
Gain (Loss) on Sale of Fixed Assets	4,366	38,771	1,434	44,571	-	44,571	N/A
Other Income	240,615	2,136,768	79,039	2,456,423	1,658,666	797,757	48.1%
Investment Market Value Adj	1,881,877	-	-	1,881,877	-	1,881,877	N/A
Total Indirect Revenue/(Loss)	2,126,858	2,175,539	80,473	4,382,870	1,658,666	2,724,204	164.2%
Indirect Expenses							
Public Information	19,297	171,365	6,338	197,000	222,000	25,000	11.3%
Market Research	3,477	30,878	1,142	35,497	232,141	196,644	84.7%
Salaries, Wages & Benefits	701,309	6,227,930	305,409	7,234,648	7,874,796	640,148	8.1%
Services & Supplies	160,642	1,426,604	56,625	1,643,871	3,058,332	1,414,460	46.2%
Depreciation	51,882	460,735	17,040	529,658	495,790	(33,867)	-6.8%
Interest Expense	727	6,456	239	7,421	4,918	(2,503)	-50.9%
Total Indirect Expense	937,334	8,323,969	386,794	9,648,096	11,887,978	2,239,881	18.8%
Net Profit	8,545,321	59,174,239	2,109,626	69,829,185	65,821,971	4,007,214	6.1%





#### Oregon Lottery Supplemental Schedule of Services and Supplies Expenses Year to Date Through July 31, 2024

		Traditional			Video					Total Lottery			
_	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	
Travel	2,227	4,385	2,158	19,778	40,422	20,644	732	1,628	896	22,737	46,435	23,698	
Office Expenses	1,950	3,201	1,251	17,314	29,504	12,190	640	1,188	548	19,904	33,893	13,989	
Retailer Network Expenses	45,931	50,051	4,121	407,885	461,389	53,505	-	-	-	453,815	511,440	57,625	
Retailer Network Recovery	(57,685)	(54,450)	3,235	(512,272)	(501,938)	10,333	-	-	-	(569,957)	(556,389)	13,568	
Telecommunications	8,979	9,332	352	79,740	86,023	6,283	2,949	3,465	515	91,669	98,819	7,151	
Intergovernmental Charges	6,786	9,640	2,854	60,259	88,862	28,603	2,229	3,579	1,350	69,273	102,080	32,807	
Technology Expenses	47,752	75,333	27,581	424,095	694,444	270,348	15,687	27,969	12,281	487,534	797,745	310,211	
Professional Services	91,304	161,120	69,816	810,822	1,485,256	674,434	29,988	59,818	29,830	932,114	1,706,194	774,080	
Staff Training & Recruiting	1,682	9,654	7,972	14,937	88,997	74,059	552	3,584	3,032	17,172	102,235	85,063	
Facilities	2,126	2,148	22	18,879	19,799	920	698	797	99	21,703	22,744	1,042	
Facilities Maintenance	3,036	2,085	(951)	26,962	19,224	(7,738)	997	774	(223)	30,995	22,083	(8,912)	
Other Services & Supplies	1,977	10,133	8,156	17,555	93,405	75,850	649	3,762	3,113	20,181	107,300	87,118	
Fleet Expenses	5,797	6,020	223	51,481	55,495	4,014	1,904	2,235	331	59,183	63,750	4,567	
TOTAL	161,861	288,651	126,790	1,437,436	2,660,881	1,223,445	57,026	108,799	51,773	1,656,323	3,058,332	1,402,008	
Less Non Distributable Revenue	(1,220)	-	1,220	(10,832)	-	10,832	(401)	-	401	(12,452)	-	12,452	
AMOUNT REPORTED	160,642	288,651	128,010	1,426,604	2,660,881	1,234,277	56,625	108,799	52,174	1,643,871	3,058,332	1,414,460	



# Oregon Lottery Cash Flow Statement For the month ending July 31, 2024

		Current Month		Year to Date
Cash Flows from Operating Activities:				
Receipts from Customers	\$	1,414,809,159	Ş	1,414,809,159
Payments to Prize Winners		(1,288,153,226)		(1,288,153,226)
Payments to Employees		(3,924,595)		(3,924,595)
Payments to Suppliers		(47,664,578)		(47,664,578)
Other Income		104,538		104,538
Net Cash Provided (Used) in Operating Activities		75,171,297		75,171,297
Cash Flows from Noncapital Financing Activities:				
Transfers to EDL		(242,701,227)		(242,701,227)
Net Cash Provided (Used) in Noncapital Financing Activities		(242,701,227)		(242,701,227)
Cash Flows from Capital and Related Financing Activities:				
Acquisition/Restoration of Capital Assets		(16,533)		(16,533)
Contract Payments		(252,839)		(252,839)
Proceeds from Disposition/Impairment of Capital Assets		89,347		89,347
Net Cash Provided (Used) in Capital and Related Financing Activities		(180,026)		(180,026)
Cash Flows from Investing Activities:				
Proceeds from Sales and Maturities of Investments		72,000		72,000
Interest on Investments and Cash Balances		2,401,701		2,401,701
Net Cash Provided (Used) in Investing Activities		2,473,701		2,473,701
Net Increase (Decrease) in Cash and Cash Equivalents		(165,236,254)		(165,236,254)
Cash and Cash Equivalents - Beginning		559,519,844		559,519,844
Cash and Cash Equivalents - Ending	\$	394,283,590	\$	394,283,590
Reconciliation of Operating Income to Net Cash Provided (	used) by Ope	rating Activities		
Net Profit/(Loss)	\$	69,829,185	\$	69,829,185
Adjustments to reconcile net profit to cash flows from operating activities				
Depreciation and Amortization	\$	3,078,437	\$	3,078,437
Non-operating (Income)/Expense	\$	(4,523,302)	\$	(4,523,302)
(Gain)/Loss on Capital Asset Disposition	\$	(44,571)	\$	(44,571)
Net Changes in Assets and Liabilities:				
(Increase) / Decrease in Accounts Receivable - Games	\$	15,686,703	\$	15,686,703
(Increase) / Decrease in Ticket Inventory	\$	136,626	\$	136,626
(Increase) / Decrease in Prepaid Expense/Def Outflows	\$	(99,387)	\$	(99,387)
(Increase) / Decrease in Prize Reserves	\$	1,022	\$	1,022
Increase / (Decrease) in Accounts Payable	\$	(7,220,043)	\$	(7,220,043)
Increase / (Decrease) in Compensated Absences Liability	\$	540,423	\$	540,423
Increase / (Decrease) in Deposit Liability	\$	(58,291)	\$	(58,291)
Increase / (Decrease) in Deferred Revenue/Inflows	\$	109,520	\$	109,520
Increase / (Decrease) in Prize Liability	\$	(3,435,025)		(3,435,025)
Increase / (Decrease) in Net Pension Liability	\$	1,170,000	\$	1,170,000
Net Cash Provided (Used) by Operating Activities	\$	75,171,298	\$	75,171,298





# Oregon Lottery Cash Flow Statement For the month ending July 31, 2024

		Current Month		Year to Date
Cash Flows from Operating Activities:	¢	1 414 000 150	ċ	1 414 000 150
Receipts from Customers	\$		\$	1,414,809,159
Payments to Prize Winners		(1,288,153,226)		(1,288,153,226)
Payments to Employees Payments to Suppliers		(3,924,595)		(3,924,595)
Other Income		(47,664,578)		(47,664,580)
Net Cash Provided (Used) in Operating Activities		104,538 <b>75,171,298</b>		104,538 <b>75,171,295</b>
Cash Flows from Noncapital Financing Activities:				
Transfers to EDL		(242,701,227)		(242,701,227)
Pre SLGRP Payments		-		-
Net Cash Provided (Used) in Noncapital Financing Activities		(242,701,227)		(242,701,227)
Cash Flows from Capital and Related Financing Activities:				
Acquisition/Restoration of Capital Assets		(16,533)		(16,533)
Contract Payments		(252,839)		(252,839)
Proceeds from Disposition/Impairment of Capital Assets		89,347		89,347
Net Cash Provided (Used) in Capital and Related Financing Activities		(180,026)		(180,026)
Cash Flows from Investing Activities:				
Purchases of Investments		-		-
Proceeds from Sales and Maturities of Investments		72,000		72,000
Interest on Investments and Cash Balances		2,401,701		2,401,701
Investment Expense		-		-
Net Cash Provided (Used) in Investing Activities		2,473,701		2,473,701
Net Increase (Decrease) in Cash and Cash Equivalents		(165,236,254)		(165,236,256)
Cash and Cash Equivalents - Beginning		559,519,844		559,519,844
Cash and Cash Equivalents - Ending	\$	394,283,590	\$	394,283,588
Reconciliation of Operating Income to Net Cash Provided (u	sed) by Ope	rating Activities		
Net Profit/(Loss)	\$	-	\$	69,829,185
Adjustments to reconcile net profit to cash flows from operating activities		, ,		, ,
Depreciation and Amortization		3,078,437		3,078,437
Non-operating (Income)/Expense		(4,523,302)		(4,523,302)
(Gain)/Loss on Capital Asset Disposition		(44,571)		(44,571)
Net Changes in Assets and Liabilities:		( · ·/- · -/		( · ·/- · -/
(Increase) / Decrease in Accounts Receivable - Games		15,686,703		15,686,703
(Increase) / Decrease in Ticket Inventory		136,626		136,626
(Increase) / Decrease in Prepaid Expense/Def Outflows		(99,387)		(99,387)
(Increase) / Decrease in Prize Reserves		1,022		1,022
(Increase) / Decrease in Net OPEB Asset		-		-
Increase / (Decrease) in Accounts Payable		(7,220,043)		(7,220,043)
Increase / (Decrease) in Compensated Absences Liability		540,423		540,423
Increase / (Decrease) in Deposit Liability		(58,291)		(58,291)
Increase / (Decrease) in Deferred Revenue/Inflows		109,520		109,520
Increase / (Decrease) in Prize Liability		(3,435,025)		(3,435,025)
Increase / (Decrease) in Net OPEB Obligation		-		-
Increase / (Decrease) in Net Pension Liability		1,170,000		1,170,000
Total Adjustments and Changes		5,342,112		5,342,110
Net Cash Provided (Used) by Operating Activities	\$	75,171,298	\$	75,171,296





#### Oregon State Lottery Fiscal Year 2025 Financial Plan (In Thousands)

		Commission App	roved Budget			Forecast A	Adjustments			Adjusted E	Budget	
	Traditional	Video	Sports	Total	Sept	Dec	March	June	Traditional	Video	Sports	Total
Revenue												
Video Lottery <sup>sм</sup>		\$16,968,665		\$16,968,665						\$16,968,665		\$16,968,665
Scratch-its™ Instant Tickets	\$ 155,685			155,685					\$155,685			155,685
Megabucks™	31,217			31,217					31,217			31,217
Powerball®	52,296			52,296					52,296			52,296
Mega Millions®	31,728			31,728					31,728			31,728
Keno	106,057			106,057					106,057			106,057
Raffle™	2,500			2,500					2,500			2,500
Pick 4 <sup>sм</sup>	1,948			1,948					1,948			1,948
Win for Life <sup>sм</sup>	4,825			4,825					4,825			4,825
Lucky Lines <sup>™</sup>	1,825			1,825					1,825			1,825
Sports Betting			907,782	907,782							\$ 907,782	907,782
Total Revenue	388,081	16,968,665	907,782	18,264,528	-	-	-	-	388,080	16,968,665	907,782	18,264,527
Prizes	244,077	15,717,764	813,043	16,774,884					244,077	15,717,764	813,043	16,774,884
Net revenue	144,004	1,250,901	94,739	1,489,644	-	-	-	-	144,003	1,250,901	94,740	1,489,644
Direct Expenses												
Commissions	32,963	286,286		319,249					32,963	286,286		319,249
Game Vendor Charges	9,724	1,001	49,014	59,739					9,724	1,001	49,014	59,739
Tickets	3,769			3,769					3,769			3,769
Advertising	6,330	329	17	6,676					6,330	329	17	6,675
Sales Support	961	2	2	965					961		2	965
Game Equip, Parts & Maint	1	11,864		11,865					1	11,864		11,865
Depreciation	5,732	27,293		33,025					5,732	27,293		33,025
Capital Interest	13	42		55					13	42		55
Total Direct Expenses	59,493	326,817	49,033	435,343	-	=	-	-	59,493	326,815	49,032	435,341
Gross Profit	84,511	924,084	45,706	1,054,301	-	-	-	-	84,510	924,086	45,708	1,054,302
Relative Gross Profit %	8.02%	87.65%	4.34%						8.02%	87.65%	4.34%	
Indirect Revenue	1,595	17,446	863	19,904					1,595	17,446	863	19,904
Indirect Expenses												
Public Information	96	1,049	52	1,197					96	1,049	52	1,197
Market Research	33	363	18	414					33	363	18	414
Salaries & Benefits	7,686	84,038	4,157	95,881					7,686	84,038	4,157	95,880
Services & Supplies	3,019	33,013	1,633	37,665					3,019	33,012	1,633	37,665
Depreciation	476	5,202	257	5,935					476	5,201	257	5,935
Interest Expense	50			50					50	0	0	50
Total Indirect Expenses	11,360	123,665	6,117	141,142	-	-	-	-	11,360	123,663	6,117	141,141
Net Profit	74,746	817,865	40,452	933,063	-	-	-	-	74,745	817,869	40,454	933,065

Additional Information:

Capital outlay 38,936 38,936